

## **Business Development**

Bullseye Glass Co. has a unique full-time Business Development opportunity in Bullseye's Architectural Fabrication division for qualified candidate.

Qualifications needed: A love of craft, an enthusiasm for people and the energy to fuse art and selling. Demonstrated experience in developing new market and client streams! Bachelor's degree preferred, 5 years combined sales, customer service, and business development experience preferred; experience with direct marketing of goods and services, and comfortable making cold calls. Computer competency including Word, Excel, Outlook, and NetSuite (or similar CRM platform). Seeking detail-oriented individual with follow through who are growth-minded, and proactive.

Responsibilities: Conduct target market research, generate, manage, and convert leads. Create and regularly report on metrics, manage client relationships, and respond to incoming calls, emails, and other communications. Other duties include processing orders, intake details for custom fabrication requests and much more! Some travel required.

Bullseye Glass Co. offers an excellent benefit package. Please send resume with wage requirements including "BE Studio" on the Subject line.